





Starting the new year off right, thanks to you.

Thanks to you, kids, families, and seniors in our community will have access to vital programs and services throughout 2022! Your incredible generosity and kindness resulted in record-setting donations to address the continuously growing need. Look inside to learn more about what you made possible, and what you'll be seeing over the next year from CAPTAIN Community Human Services!

Lifting people up. Building brighter futures.

HUNGER | HOMELESSNESS | ECONOMIC CRISIS | COMMUNITY SUPPORT | EMPOWERMENT www.captaincares.org

From the desk of Executive Director Andy Gilpin



Andy Gilpin Executive Director

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I wish everyone a very Happy New Year and all the best in the year ahead! I know the struggles of COVID continue to be at the forefront of everyone's mind, but I'm so grateful for the amazing staff, volunteers, and supporters like you who continue to be there for our community.

This past year was truly incredible for CAPTAIN CHS! Because of the breath-taking support of donors like you, we had many successes with our programs and services - paving the way for kids, families, and seniors to remain whole throughout this crisis. So many of you generously gave your resources, experience, talents, time, and kindness, and supported this work in countless other ways to ensure that impactful programs could grow and sustain services to respond to the serious social issues of Food Insecurity, Homelessness, and Economic Crisis facing the kids, families, and seniors in Saratoga County and beyond.

I'm thrilled to announce that, because of your wonderful generosity, our 2021 Annual Appeal was a tremendous success and we reached our goal of raising over \$100,000!

Some other highlights of 2021 included; one of our best Gala events ever this past summer; strengthening our Power-Based programs and Community Supports despite all the challenges COVID-19 presented; never closing the doors of our Youth Shelter and always being there for runaway and homeless youth facing a housing crisis; strengthening our work in Street Outreach services and anti-Trafficking; ensuring our Emergency Food Pantry continued to meet the high levels of need within the community; serving over 20,000 meals with our Free Summer Meal program; continuing to grow and support our Senior Services through our Care Links and Wellness Express programs; and so many other successes.

One of the projects I'm most proud of in 2021 was the leadership role CAPTAIN CHS took in Saratoga County to address the growing homelessness crisis. Through \$2.5 million in CARES Act funding, we've partnering with 10 other agencies to distribute the funding through unprecedented collaborative projects and initiatives that are positively and successfully impacting hundreds of individuals and families.

In 2022, CAPTAIN CHS is focused on continuing our premier programs and services, as well as investing in one of our most important assets: our staff. I'm very proud to announce that we're investing in our people by making salary adjustments for most of our staff and setting an important standard - ensuring that no one who works for our agency will make less than \$15 an hour to start.

Also, I'm very excited to announce that we'll be launching a new initiative in 2022 to develop a monthly giving platform that provides an easy, no-hassle way for supporters like you to save time, give more affordably, and continue to make a difference. Finally, CAPTAIN CHS will be releasing our Belief Statements very soon. This work took over a year with our staff and leadership team to develop a core set of Beliefs to guide our culture, support the mission, and express our values in how we provide services.

Unfortunately, the challenges our clients and communities face are still there and they need these services more than ever. Together, I know we can rise to the occasion, and I look forward to the journey we are on as we work to Lift People Up and Build Brighter Futures!

Myself, our staff, the Board of Directors, our volunteers, and our clients are strengthened and uplifted by the generosity of the community and the knowledge that together, we can find and implement community-based solutions for the betterment of everyone.

With warm regards,

Andy Gilpin **Executive Director**



Adding a gift for CAPTAIN CHS to your will or retirement plan is a simple act with impressive results.

Charitable bequests are like well-kept secrets. Few people realize legacy gifts underpin much of the philanthropy in CAPTAIN CHS today and the good works that will happen tomorrow.

A bequest is major philanthropy almost anyone can do. You do not have to be wealthy to make a charitable bequest that will make a noticeable impact in your community. With good stewardship, a relatively modest bequest given to the Anchor Society Endowment fund from a middle-income estate will grow into a small fortune within a few decades. At the same time this fund will annually generate ever-increasing payments to the good work that CAPTAIN CHS achieves in your community.

With an endowed charitable fund, your impact on the community will never end.

When you endow CAPTAIN CHS with a gift from your will or retirement account, you're starting something permanent. Endowment is forever. Some of the world's oldest charitable endowments continue to exist and support good work today - more than 500 years after their creation. That's what you're buying with your gift: years, decades, generations, centuries of doing good in your community.

Bequests

Naming CAPTAIN CHS in your will is the simplest way to create a legacy that will offer a lasting impact on desperately needed services in our community. Sample language is available to discuss with your attorney or estate planner. Your bequest does not have to be cash. You can give physical assets such as a house or condominium, financial investments such as stocks, bonds, or certificates of deposits, or you can even give a life insurance policy or retirement plan. Bequests may be restricted to a particular program, or unrestricted to meet the growing and changing needs of vulnerable kids, families, and seniors.

Charitable IRA Rollover

A charitable IRA rollover is a gift option that enables donors age 70¹/₂ or older to transfer up to \$100,000 directly from the donor's IRA (or IRAs) to a qualified charity each year. The donor does not recognize the transfer as taxable income on his or her tax return. By the same token, this transfer may not be claimed as a charitable income tax deduction. When you make a gift through a charitable IRA rollover, you can count the amount of your rollover toward your required minimum distribution (RMD) for the year, and avoid additional taxable income, which may allow you to avoid taxation at a higher tax bracket, and satisfy multi-year pledges to the Anchor Society.

Donor-Advised Funds

A donor-advised fund (DAF) is a centralized charitable account. It allows charitably-inclined individuals, families, and businesses to make tax-deductible charitable donations of cash, publicly-traded stock and, in some cases, certain illiquid assets, to a public charity that sponsors a DAF program. Giving to a donor-advised fund grants benefits even before you direct your gift since contributions to a donor-advised fund are tax deductible in the year they are made. Individuals can donate up to 60% of adjusted gross income - creating a meaningful planning opportunity in years where an individual or family has a windfall that creates a big bump up in taxable income, and donated assets permanently leave one's estate, and aren't subject to estate taxes - yet grow tax-free for charitable causes for years.

Other Ways to Give

Your generosity is without limits. CAPTAIN CHS is capable of receiving gifts of land and property, as well as securities and corporate matching gifts. Or, host your own fundraiser and find all the support you need from our staff and volunteers!

Get Started Today!

Contact Ava Martin by calling 518-399-4624 or emailing ava@captaincares.org. For more information, visit our website under "How to Help."

Leaving a Legacy of Hope for decades to come

Making the Holidays **Bright**



Row 1: CAPteens helped to sort and wrap gifts for the Holiday Parade; Characters from To Love a Child celebrated in the Rockin' the Heights Holiday Parade at Cheryl's Lodge. Row 2: CAPteens and the 8th Grade Clifton Park Boys' Basketball Team helped to wrap gifts and shopped for area children this holiday season. Row 3: Thanks to Stewart's Shops, several local youth received bikes and helmets through the Bike Works program; Check out some of the amazing donated toys in Toy Shop; TCT Federal Credit Union and John W. Danforth Co. kindly donated Thanksgiving Baskets. Row 4: Saratoga Regional YMCA and Maple Leaf Childcare Center donated several Thanksgiving baskets; Adirondack Taekwondo & Fitness Center collected and donated over 100 toys for Toy Shop; Capital District YMCA hosted a successful coat drive. Row 5: Starpoint Church volunteers brought holiday cheer to Cheryl's Lodge; Shenendehowa High School Świm & Dive Team organized a fantastic food drive; Melissa Kollar & friends made wonderful holiday bags for the Cheryl's Lodge youth.

Save-the-Date: Upcoming Events

Route 50 Mile Race June 9, 2022





Sponsorship Opportunities available for all events! Contact Ava at 518-399-4624 or email ava@captaincares.org.

Make a Difference: Host a Fundraiser

Make a difference in your community and be part of our mission to lift people up and build brighter futures by hosting a fundraising event of your own!

There are so many fun and amazing ways to support kids, families, and seniors in our community. Some of our most recent event ideas include: bake sales, bottle-and-can drives, "a-thon" events including bowlathons and bikeathons, pancake breakfasts or luncheons, dessert parties, golf tournaments, conferences, raffles, wine tastings, and more!

The opportunities are endless, and CAPTAIN CHS staff are here to help!

Get Your Business Involved

Host a fundraiser or raffle at your opening Host a Percentage Back Day Donate to a Dress Casual Work Day Ask customers to round up their change Offer employees matching donations

Get Your Family Involved

Donate in lieu of birthday or anniversary gifts Organize a fun event like a bowlathon Plan a day of service together

Get Your Social Club Involved

Organize a Food Pantry Drive Host a fundraising dinner or brunch Collect donations at your meetings

- Our seasoned event planning staff can assist by:

- Adding your event to community calendars and our website
- Providing staff support or material for the event
- Sharing the information on our social media profiles
- Offering online fundraising and/or registration
- Helping to brainstorm ideas

Ready to get started? Contact Ava at ava@captaincares.org or 518-399-4624, or visit captaincares.org/how-to-help.

Join our eNewsletter list to keep up with the latest news and events at CAPTAIN CHS by visiting captaincares.org/newsletter

SWING INTO ACTION PLAY WINTER GOLF FOR CAPTAIN CHS

FRIDAY, MARCH 18, 2022 AT TOPTRACER RANGE NORTHWAY GOLF CENTER | 1519 CRESCENT RD, HALFMOON TICKETS AND INFO AT CAPTAINCARES.ORG/GOLF

> THURSDAY, JULY 21, 2022 | 6:00PM - 10:00PM PRIME AT SARATOGA NATIONAL GOLF CLUB 450 UNION AVENUE, SARATOGA SPRINGS, NY VIEW MORE DETAILS AT UNBRIDLEDAFFAIR.ORG

- Creating flyers or other event materials
- Creating and disseminating press releases

We're here to assist in any way that we can to make your event a success!

YOU make the difference!



Top left to bottom right: DeCrescente Distributing Company, Druthers Brewing Company, and Death Wish Coffee Company collected and distributed donations for Toys for Toga; Saratoga National Bank opened a new branch in Wilton and celebrated with a donation to CAPTAIN CHS; SEFCU and CAP COM Federal Credit Union generously supported Karyl's Kupboard Emergency Food & Hygiene Pantry; The Rusty Nail, The Mill on Round Lake, and Bentley's Tavern donated dozens of Thanksgiving Baskets for families; the Smile Lodge Pediatric Dentistry Staff surprised five children with toys this holiday season; Andy Gilpin accepted the donation from the First Annual Everyday Warriors Golf Tournament; Grace Fellowship volunteers came out to complete Fall Cleanup at the Runaway & Homeless Youth Shelter.

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